

DEWHURST plc INTERIM REPORT 2013

## Dewhurst plc - Interim Results for the 6 months ended 31 March 2013

# **Directors' Interim Report**

### **FIRST HALF**

It has been a difficult six months for the Group after the record performance last year. Group turnover was down 17% at £21.6 million (2012: £26.0 million) and profit before tax fell 41% to £1.7 million (2012: £2.9 million). Operating profit before exceptional items dropped 32% to £1.8 million (2012: £2.6 million). Earnings per share fell 41% to 14.4p (2012: 24.2p). However the Group balance sheet remains strong and we have paid £1.8 million for our 70% acquisition of Dual Engraving yet still have net cash of £8.1 million.

The biggest drop in sales was in the Keypad division, which was expected. The most significant reason for the decrease is as a result of a major customer's change in product content. Essentially a significant component that was previously added to both our costs and revenues has been removed from our remit. Lift division sales have fallen principally in the UK and Europe, where confidence seems most fragile. However sales have been weak in almost all areas other than North America. The Transport division has also seen a significant fall in sales with cutbacks in local authority and central government spending really starting to bite this year. We are looking at the structure of our Transport businesses to more closely align them to current levels of demand.

#### OUTLOOK

Sales are currently at a disappointing level and there is no sign of short term improvement. Nevertheless confidence is improving in some markets albeit slowly and fitfully. Customers suggest that there are projects coming, but their timing is uncertain and we do not expect them to impact this financial year. We have introduced some new products for the lift market which have been well received by customers, but it will take time for these products to filter through the project chain to orders.

Dual Engraving, our acquisition in Perth, Western Australia (WA) is currently performing within management expectations. Although there is talk of the Australian economy facing a more difficult period, there are a good number of committed projects in WA that should help the company prosper in the short to medium term. However, the amortisation of intangible assets capitalised on the acquisition of Dual Engraving will impact on its immediate contribution to the Group's profit.

## **DIVIDENDS**

The Directors have declared an interim dividend of 2.34p which amounts to £199,000; this is the same as last year. The interim dividend is payable on 27 August 2013 and will be posted on 22 August 2013 to shareholders appearing in the Register at 3:00 p.m. on 12 July 2013 (ex-dividend date being 10 July 2013).

A final 2012 dividend of 9.68p which amounted to £834,000, compared with 4.46p previous year (£380,000) was approved at the AGM held on 5 February 2013 and was paid on 21 February 2013 to members on the register at 18 January 2013.

By Order of the Board

J C SINCLAIR

Finance Director & Secretary 11 June 2013

## Dewhurst plc

The unaudited consolidated income statement, statement of recognised income and expense, balance sheet and cash flow statement of Dewhurst plc and its subsidiaries for the half-year ended 31 March 2013, as compared with the corresponding half-year ended 31 March 2012 and the year ended 30 September 2012, shows the following results:

Consolidated income statement	Half year	Half year	Year
	ended 31 March	ended 31 March	ended 30 September
	2013	2012	2012
Continuing operations	£000's	£000's	£000's
Revenue	21,592	25,997	51,555
Operating costs	(19,841)	(22,981)	(45,895)
Operating profit before goodwill write down and	(10,041)	(22,001)	(40,000)
gain on disposal of property	1,751	2,568	5,605
Goodwill write down	-	(3,498)	(3,889)
Gain on disposal of property	-	3,946	3,944
Operating profit	1,751	3,016	5,660
Finance income	62	32	124
Finance costs	(92)	(152)	(342)
Profit before taxation	1,721	2,896	5,442
	•	•	•
Tax on profits	Est. (499)	Est. (840)	(1,688)
Profit for the period	1,222	2,056	3,754
Attributable to:			
Equity shareholders of the Company	1,233	2,077	3,786
Non-controlling interests	(11)	(21)	(32)
-	1,222	2,056	3,754
Basic and diluted earnings per share	14.36p	24.16p	44.48p
Dividends per share	2.34p	2.34p	12.02p
		l lalf	V
Consolidated statement of recognised	Half year ended	Half year ended	Year ended
income and expense	ended	ended	
	31 March	31 March	30 September
Net income/(expense) recognised	2013	2012	2012
Actuarial gains/(losses) on the defined	£000's	£000's	£000's
benefit pension scheme	Est. 1,615	Est. 768	(3,619)
Exchange differences on translation	L3t. 1,010	L3t. 700	(5,015)
of foreign operations	458	104	49
Tax on items taken directly to equity	(673)	(227)	821
Net income / (expense) recognised	1,400	645	(2,749)
directly in equity in the period			
Profit for the financial period	1,222	2,056	3,754
Total recognised income and expense	0.000	0.704	4.005
for the period  Attributable to:	2,622	2,701	1,005
Equity shareholders of the Company	2,571	2,721	1,004
Non-controlling interests	51	(20)	1,004
	2,622	2,701	1,005
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### Dewhurst plc

Part	Consolidated balance sheet	Half year	Half year	Year
Non-current assets         2013 £000's         2012 £000's         2012 £000's           Goodwill         4,991         3,980         3,555           Other intangibles         1,166         122         125           Property, plant and equipment         9,924         9,808         9,689           Deferred tax asset         1,303         1,408         2,037           Current assets         11,303         1,408         2,037           Inventories         4,676         4,505         4,852           Trade and other receivables         9,412         10,032         8,421           Cash and cash equivalents         8,112         9,982         11,101           Cash and cosh equivalents         22,200         24,519         24,374           Total assets         4,910         6,970         5,883           Current liabilities         146         237         35           Short term provisions         759         596         722           Total cand other payables         4,910         6,970         5,883           Current liabilities         1,963         7,979         11,856           Non-current liabilities         1,963         7,979         11,856           Total l		ended	ended	ended
Non-current assets         £000's         £000's         £000's           Goodwill         4,991         3,980         3,555           Other intangibles         1,166         122         125           Property, plant and equipment         9,924         9,808         9,669           Deferred tax asset         17,384         15,318         15,386           Current assets         17,384         15,318         15,386           Current assets         1,4676         4,505         4,852           Trade and other receivables         9,412         10,032         8,421           Cash and cash equivalents         8,112         9,982         11,101           Cash and cosh equivalents         39,584         39,837         39,760           Total assets         4,910         6,970         5,583           Current labilities         146         237         35           Short term provisions         759         596         722           Short term provisions         5,815         7,803         6,340           Non-current liabilities         5,815         7,803         6,340           Non-current liabilities         15,446         15,782         18,166           Total liabili				•
Non-current assets   Goodwill   4,991   3,980   3,555   Cother intangibles   1,166   122   125   Property, plant and equipment   9,924   9,808   9,669   Deferred tax asset   1,303   1,408   2,037				
Goodwill         4,991         3,980         3,555           Other intangibles         1,166         122         125           Property, plant and equipment         9,924         9,808         9,669           Deferred tax asset         1,303         1,408         2,037           Current assets           Inventories         4,676         4,505         4,852           Trade and other receivables         9,412         10,032         8,421           Cash and cash equivalents         8,112         9,982         11,101           Tade and other payables         22,200         24,519         24,374           Total assets         39,584         39,837         39,760           Current tax liabilities           Trade and other payables         4,910         6,970         5,583           Current term provisions         759         596         722           Short term provisions         759         596         722           Non-current liabilities         9,631         7,979         11,856           Total liabilities         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net as	-	£000′s	£000's	£000′s
Other intangibles         1,166         122         125           Property, plant and equipment         9,924         9,808         9,669           Deferred tax asset         17,384         15,318         15,386           Current assets         117,384         15,318         15,386           Current assets         11,406         4,505         4,852           Trade and other receivables         9,412         10,032         8,421           Cash and cash equivalents         8,112         9,982         11,101           22,200         24,519         24,374           Total assets         39,584         39,837         39,760           Current liabilities         146         237         35           Current tax liabilities         146         237         35           Short term provisions         759         596         722           Non-current liabilities         15,815         7,803         6,340           Non-current liabilities         15,846         15,782         18,196           Not assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         1		4 004	0.000	0.555
Property, plant and equipment Deferred tax asset         9,924         9,808         9,669           Deferred tax asset         1,303         1,408         2,037           Current assets         17,384         15,318         15,386           Current assets         1,676         4,505         4,852           Trade and other receivables         9,412         10,032         8,421           Cash and cash equivalents         8,112         9,982         11,101           Total assets         39,584         39,837         39,760           Current liabilities         Trade and other payables         4,910         6,970         5,583           Current liabilities         146         237         35           Short term provisions         759         596         722           Non-current liabilities         7,803         6,340           Retirement benefit obligation         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157<				,
Deferred tax asset				
Current assets         17,384         15,318         15,386           Inventories         4,676         4,505         4,852           Trade and other receivables         9,412         10,032         8,421           Cash and cash equivalents         8,112         9,982         11,101           Total assets         39,584         39,837         39,760           Current liabilities         39,584         39,837         39,760           Current tax liabilities         146         237         35           Current tax liabilities         146         237         35           Short term provisions         759         596         722           Non-current liabilities         7,803         6,340           Retirement benefit obligation         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve			- ,	,
Current assets	Deferred tax asset		,	
Inventories	Current accets	17,304	13,316	13,300
Trade and other receivables         9,412         10,032         8,421           Cash and cash equivalents         8,112         9,982         11,101           Total assets         39,584         39,837         39,760           Current liabilities           Trade and other payables         4,910         6,970         5,583           Current tax liabilities         146         237         35           Short term provisions         759         596         722           Non-current liabilities         8,15         7,803         6,340           Non-current benefit obligation         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157         20,445           Capital redemption reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the company         23,362         23,926         21,564		4 676	4 505	4 050
Cash and cash equivalents         8,112         9,982         11,101           Total assets         39,584         39,837         39,760           Current liabilities         39,584         39,837         39,760           Current tax liabilities         4,910         6,970         5,583           Current tax liabilities         146         237         35           Short term provisions         759         596         722           5,815         7,803         6,340           Non-current liabilities         86         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         851         851         851           Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the company         23,362				
Current liabilities         4,910         6,970         5,583           Current tax liabilities         146         237         35           Short term provisions         759         596         722           Non-current liabilities         8,815         7,803         6,340           Non-current liabilities         8         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         851         851         851           Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -				,
Current liabilities         4,910         6,970         5,583           Current tax liabilities         146         237         35           Short term provisions         759         596         722           Non-current liabilities         8,815         7,803         6,340           Non-current benefit obligation         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Casil and Casil equivalents			
Current liabilities           Trade and other payables         4,910         6,970         5,583           Current tax liabilities         146         237         35           Short term provisions         759         596         722           5,815         7,803         6,340           Non-current liabilities         8         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Total assets			
Trade and other payables         4,910         6,970         5,583           Current tax liabilities         146         237         35           Short term provisions         759         596         722           5,815         7,803         6,340           Non-current liabilities         8,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         851         851         851           Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Total assets	33,304	39,037	39,700
Trade and other payables         4,910         6,970         5,583           Current tax liabilities         146         237         35           Short term provisions         759         596         722           5,815         7,803         6,340           Non-current liabilities         8,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         851         851         851           Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -				
Current tax liabilities         146         237         35           Short term provisions         759         596         722           5,815         7,803         6,340           Non-current liabilities         8         7,979         11,856           Retirement benefit obligation         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         851         851         851           Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Current liabilities			
Short term provisions         759         596         722           Non-current liabilities         5,815         7,803         6,340           Non-current liabilities         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Trade and other payables	4,910	6,970	5,583
Non-current liabilities         5,815         7,803         6,340           Non-current liabilities         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Current tax liabilities	146	237	35
Non-current liabilities         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Short term provisions	759	596	722
Retirement benefit obligation         9,631         7,979         11,856           Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	•	5,815	7,803	6,340
Total liabilities         15,446         15,782         18,196           Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Non-current liabilities			
Net assets         24,138         24,055         21,564           Equity         Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Retirement benefit obligation	9,631	7,979	11,856
Equity         851         851         851           Share capital         157         157         157           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Total liabilities	15,446	15,782	18,196
Equity         851         851         851           Share capital         157         157         157           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -				_
Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -	Net assets	24,138	24,055	21,564
Share capital         851         851         851           Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -				
Share premium account         157         157         157           Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -				
Capital redemption reserve         286         286         286           Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -				
Translation reserve         2,453         2,137         2,097           Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -				
Retained earnings         19,615         20,495         18,173           Total attributable to equity shareholders of the Company         23,362         23,926         21,564           Non-controlling interests         776         129         -				
Total attributable to equity shareholders of the Company Non-controlling interests  23,362 23,926 21,564 21,564			, -	,
Company Non-controlling interests 776 129 -				
Non-controlling interests 776 129 -	' '	23,362	23,926	21,564
		776	100	
<b>Total equity 24,138</b> 24,055 21,564	Non-controlling interests	110	129	-
	Total equity	24,138	24,055	21,564

These half-year condensed financial statements are unaudited and do not constitute statutory accounts within the meaning of Section 435 of the Companies Act 2006. The results for the 2012 year set out above are abridged. Full accounts for that year reported under IFRS, on which the auditors of the Company made an unqualified report have been delivered to the Registrar of Companies.

The presentation of these Interim Financial Statements is consistent with the 2012 Financial Statements and its accounting policies, but where necessary comparative information has been reclassified or expanded from the 2012 Interim Financial Statements to take into account any presentational changes made in the 2012 Financial Statements or in these Interim Financial Statements.

# Dewhurst plc

Consolidated cash flow statement	Half year ended 31 March 2013	Half year ended 31 March 2012	Year ended 30 September 2012
	£000's	£000's	£000's
Cash flows from operating activities	4 754	0.010	<b>=</b> 000
Operating profit	1,751	3,016	5,660
Goodwill write down	-	3,498	3,889
Depreciation and amortisation	446	300	875
Additional income to pension scheme	(662)	(640)	(1,399)
Exchange adjustments	(73)	(7)	(155)
(Profit)/loss on disposal of	(2)	(2.046)	(2.064)
property, plant and equipment	(3)	(3,946)	(3,964)
(Increase)/decrease in inventories	1,459 176	2,221	4,906
(Increase)/decrease in inventories	176 (991)	(236)	(583)
(Increase)/decrease in trade and other receivables	` ,	(1,638)	(27)
Increase/(decrease) in trade and other payables	(672)	1,748 121	361 247
Increase/(decrease) in provisions  Cash generated from operations	37 9	2,216	
	9	,	4,904
Interest paid	(376)	(2)	(5)
Income tax paid  Net cash (used in) / from operating activities		(418)	(889)
Net cash (used in) / from operating activities	(367)	1,796	4,010
Cash flows from investing activities			
Acquisition of subsidiary undertakings	(1,803)		(585)
Proceeds from sale of property, plant and equipment	(1,003)	4.538	4,588
Purchase of property, plant and equipment	(321)	(1,061)	(1,374)
Development costs capitalised	(321)	(1,001)	(104)
Interest received	62	32	124
Net cash (used in) / from investing activities	(2,054)	3,509	2,649
wet cash (used m) / from mivesting activities	(2,004)	3,309	2,049
Cash flows from financing activities			
Dividends paid	(824)	(380)	(579)
Net cash used in financing activities	(824)	(380)	(579)
not odon dood in inidioning douvidoo	(02.)	(000)	(0/0)
Net increase/(decrease) in cash and cash			
equivalents	(3,245)	4,925	6,080
	\-', -1	,	-,
Cash and cash equivalents at beginning of period	11,101	5,009	5,009
Exchange adjustments on cash and cash equivalents	256	48	12
Cash and cash equivalents at end of period			· <del>-</del> -
- and the same of an anomal and an	8,112	9,982	11,101
	-,=	0,002	11,101

### **Board of Directors**

Richard Dewhurst, B.A.(Eng. Sc.), A.C.M.A. Chairman

David Dewhurst, B.Sc.(Eng.)

Richard Young, MBA, B.Sc., C.Eng., M.I.E.E.

Jared Sinclair, B.Sc., A.C.A.

Peter Tett, M.A., M.Sc.

John Bailey

Non-executive

Non-executive (from 08.04.13)

## Registered and Head Office:

**DEWHURST PLC &** DEWHURST UK MANUFACTURING LTD Unit 9 Hampton Business Park, Hampton Road West, Feltham TW13 6DB. Tel: 020 8744 8200 Fax: 020 8744 8299 cosec@dewhurst.co.uk

#### Subsidiaries:

www.dewhurst.co.uk

THAMES VALLEY CONTROLS LTD Unit 15, Manor Farm Industrial Estate, Flint, Flintshire,

Wales CH6 5UY Tel: 01352 793222 Fax: 01352 793255 info@tvcl.co.uk www.tvcl.co.uk

TMP LTD & CORTEST LTD

Unit 7 Gatwick Distribution Point. Church Road, Lowfield Heath, Crawley,

West Sussex, RH11 0PJ Tel: 08456 808066 Fax: 08456 808077 info@traffic-products.co.uk www.traffic-products.co.uk

**DEWHURST (HUNGARY) KFT** 

H-2038, Soskut, Hrsz 3518/8, Hungary

Tel: 00 362 356 0550 Fax: 00 362 356 0559

**DUPAR CONTROLS INC** 

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